

## **Discovery Center Museum**

Development Director

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Application deadline: 6/8/2018

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### **Organizational Background:**

Founded in 1981, Discovery Center has over 300 exhibits and a 2018 operating budget of \$2,300,000. Discovery Center is a nationally ranked children's science museum. Located in Rockford, Illinois, our campus also houses Burpee Museum of Natural History and Rockford Art Museum. In 2017 we served more than 264,000 people through onsite visits to our museum and through our outreach programs. In addition to permanent exhibits, Discovery Center offers afterschool and Head Start programs, national traveling exhibits, outreach and family programs, home school classes, educator and scout workshops.

### **Qualifications:**

- Bachelor's degree in a relevant field.
- Experience and proven ability researching and writing successful foundation and government grants.
- Experience and proven ability to solicit and close gifts.
- Experience in successfully engaging board and other volunteer leaders in fundraising.
- Superior written and verbal communications skills, organization and planning skills.
- Experience with Microsoft Office (Word and Excel) required.
- A self-motivated leader with exceptional interpersonal skills and results-oriented attitude.

### **Position**

Discovery Center seeks a development professional to lead a comprehensive fundraising program and increase revenue sources for the museum. Reporting to the Executive Director, the Development Director will serve on the management team and be responsible for growing an endowment program as well as overseeing foundation, government and corporate giving. The successful candidate will work with members of the Board as well as philanthropic leaders in the community to achieve the organization's strategic goals.

Submit cover letter and resume to:

Sarah Wolf

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